



Market Cayuga

Thursday, November 12, 2009

9:00 a.m.– 3:00 p.m. at the Holiday Inn

Join business leaders, win interesting door prizes and get to know others in the community.

Regardless of your business type, participating in Market Cayuga will give your business the exposure it needs and deserves, *even if you have a global market.*

Give Cayuga County the opportunity to get to know your business; understanding the contributions it makes is essential for local support and success.

Remember: Relationship marketing *is still* the #1 way to generate and sustain business.

Networking = Relationship Marketing

Booth Reservation: \$100.00

For more information or to pre-register to attend contact the Chamber at 252-7291.



36 South Street
Auburn, NY 13021

www.cayugacountychamber.com



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Our Mission

To provide progressive leadership and serve as an advocate for the business community, focusing on nurturing prosperity and enhancing the quality of life for our members & the residents of Cayuga County.



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UNITED STATES CHAMBER OF COMMERCE



Chamber Link

Cayuga County Chamber of Commerce September 2009
www.cayugacountychamber.com (315) 252-7291

Please join the Cayuga County
Chamber of Commerce
as we Celebrate Our
100th
Annual Dinner

**"The Bridge from the Past and
the Key to Tomorrow's Future"**

Thursday, October 22, 2009
Holiday Inn, 5:30 p.m.

Keynote Speaker: Bridge from the Past
Mike Long
Local Historical Scholar



&

Keynote Speaker: Key to Tomorrow's Future
Andrew Fish
Executive Director,
Cayuga County Chamber of Commerce



Invitations will be mailed shortly, or you may RSVP for the 100th Annual Dinner by calling Jackie at 315-252-7291 or emailing admin@cayugacountychamber.com by Friday, October 16. We look forward to celebrating 100 years with you!

Welcome New Chamber Members!

Help us welcome these new Members as they join those who choose to invest in Cayuga County's future through their involvement & support of the Chamber.

Visory Group

Rich Taylor
235 Harrison Street, Ste 100
Syracuse, N.Y. 13202
315-424-7736
rtaylor@visorygroup.com
Computer Sales & Service

Website Design of CNY

David Homick
4 Elizabeth Street
Auburn, N.Y. 13021
david@cnywebsitesolutions.com
Advertising- Graphic Design

Shirley's Italian Cuisine

Robin DeBenedetto
250 Genesee Street
Auburn, N.Y. 13021
315-255-8040
Restaurant

Finger Lakes Community Health Magazine

Ed Helinski
218 Genesee Street
Geneva, N.Y. 14456
315-789-3333
ehelinski@cmghealth.net
Magazine

Sound Monkey Music

Craig Clark
12 South Street
Auburn, N.Y. 13021
315-282-7794
soundmonkeymusic@gmail.com
Music

Presentation from the Attorney Generals' Office

**"The New York Government
Reorganization and
Citizen Empowerment Act"**

**at the Chamber
Wednesday, September 9, 2009
10:00am- 11:00am**

**Offered in partnership with the County to
bring local and regional government
officials to Cayuga County**

**Open to Chamber Members.
To register please call the Chamber at
315-252-7291 or email
admin@cayugacountychamber.com**

Your Chamber Board Officers:

Elizabeth Hoey	Chair, McQuay International
Mike Oropallo	Immediate Past Chair, Hiscock & Barclay, LLP
J.D. Pabis	First Vice Chair, Auburn Enlarged City School District
Liz Werner	Second Vice Chair, Unity House of Cayuga County, Inc.
Elaine Buffington	Treasurer, Corporate Secretary, Buffington & Hoatland, PLLC
Charles Bouley, Jr.	Bouley Associates, Inc.
Kelly Buck	Unity House of Cayuga County, Inc.
Wayne Cole	New York Life Insurance Company
Jim Courtney	Retired YMCA-WEIU
Lon Fricano	TLC
Mike Gordon	Falcon Realty, U.S.A.
Daniel Larson	Cayuga Community College
Dan Soules	Grant Avenue Development
William Speck	Cayuga-Onondaga BOCES
David Tehan	Karpinski, Stapleton, Galbato & Tehan
Nancy Thomas	First Niagara

Staff:

Andrew Fish	Executive Director
Amy Fuller	Finance Coordinator
Jackie Scholz	Communications Coordinator/ Website
Ginny Kent	Leadership Cayuga/Membership Coordinator



**The Chamber is
resuming its regular
business hours
starting
September 1, 2009
8:30am - 5:00pm**

Event Registration

**Attorney General's Office
"The New York Government Reorganization &
Citizen Empowerment Act"**
At the Chamber
September 9, 2009 10:00am -11:00am

**Business After Five
Party Time**
September 16, 2009 5:00pm-7:00pm

**Brown Bag Lunch Series
Green Business Practices and Green Jobs
at the Chamber**
September 22, 2009 12:00pm-1:30pm

**Business @ Noon
Verizon
At the Chamber**
October 7, 2009 11:30am -1:30pm

**Business After Five
Savannah Bank**
October 21, 2009 5:00pm -7:00pm

**100th Annual Dinner
Holiday Inn**
October 22, 2009 5:30pm

**Market Cayuga
Holiday Inn**
November 12, 2009 9:00am -3:00pm

Phyllis Goldman Award Luncheon
November 19, 2009 12:00 a.m.- 2:00p.m.

Please send me information on:

- BOLD** my business listing on the Chamber Website for \$55.00.

Cayuga Dollars\$

Business Name _____
Enclosed please find my check for \$ _____
Visa/Master Card # _____
Card Exp. Date _____
Signature _____

315-252-7291 Fax #: 315-255-3077

Remember to call upon fellow Members when seeking products or services.

Art @ the Chamber

Seneca Cayuga ARC, paintings and drawings are on view through September in the lobby of the Cayuga County Chamber of Commerce. Visitors are invited to enjoy the artwork from 9-5 Mondays through Fridays at 36 South Street, Auburn.

The Cayuga County Chamber of Commerce welcomes individual artists and groups for monthly exhibits of their artwork. For more information, please call 315-253-5288 or e-mail wthussey@gmail.com.

**100th Annual Dinner
Silent Auction
Join the Fun – Promote your Business**

The Chamber's silent auction is another great opportunity to promote your business! While donating to this exciting evening's festivities your business will gain valuable exposure.

Donations valued at \$250+ receive a **FREE** 1/4 page ad in the Dinner Program

How does it work?

- ◆ Complete the form and return it to the Chamber.
- ◆ All proceeds will support Chamber programs, and all goodies go home with the highest bidders!
- ◆ Donating businesses will be included in the dinner program. Items received *after October 5, 2009* may not be listed in the annual dinner program. Your participation is key for making the auction fun and exciting! Don't wait!
- ◆ Get creative with your donations! Think about local resources that will enhance your donation. Find complimentary items that go together. Have fun, and remember presentation is the key!

Donation Guidelines

- ◆ All components of travel packages must be valid at least through December 2009, unless stated otherwise.
- ◆ Certificates and/or cover letters must clearly state all components of the package, product, or service donated, and outline specific redemption procedures.
- ◆ Donations under \$50 retail value may be combined with other auction items or used as door prizes at the discretion of the Committee.

Business Name: _____
 Contact Name: _____
 Telephone: _____
 Email: _____
 Signature: _____
 Item Description: _____
 Value: _____

To guarantee a listing in the annual dinner program please return form and item before **October 5, 2009**

to:

**Cayuga County Chamber of Commerce
36 South Street, Auburn, NY 13021
Phone (315) 252-7291 Fax (315) 255-3077
admin@cayugacountychamber.com**



A Cayuga County Chamber of Commerce Program

**CHAMBER BOARD AGREES
TO HOLD LINE ON
LEADERSHIP CAYUGA TUITION**

In today's business environment, organizations are restructuring or downsizing. People in new positions of responsibility need all the tools they can access to ensure their success as a leader.

For the fifth year in a row, tuition for the Leadership Cayuga program will not see an increase.

The Chamber Board of Directors has decided to hold the line on the cost of tuition for this year, acknowledging the value the program offers by providing strong community leadership experiences to new executive directors of not-for-profit agencies, as well as emerging leaders in many of our local businesses and community agencies. They do anticipate an increase for 2011, said Andrew Fish, Executive Director.

Know a good candidate for Leadership Cayuga? Send name and address to the Chamber Office or call Ginny at 252-7291 today!

**The real voyage of discovery consists
not in seeking new landscapes, but in having new eyes.
Marcel Proust**

In recent years Leadership Cayuga sponsorships for community members have been provided by:

- ✧ Cayuga County Convention & Visitors Bureau
- ✧ Fred L. Emerson Foundation
- ✧ Hammond & Irving
- ✧ Kiwanis Club of Auburn
- ✧ Nucor Steel Auburn
- ✧ Rotary Club of Auburn
- ✧ The Stardust Foundation of Central New York
- ✧ Mr. Charles R. Adams
- ✧ Ms. Gwen Webber-McLeod

The Chamber of Commerce is extremely grateful for their support.

For information about providing a sponsorship in 2010 for Leadership Cayuga, please contact Ginny Kent at 252-7292 or leadership@cayugacountychamber.com

BUSINESS @ **N**OOON

**Buffalo Wild Wings hosts
Chamber Membership Recruitment Event**



Kelly Bailey, Finger Lakes Times and Liz Latta Finger Lakes Community Health Magazine.

On Thursday, August 6, over 50 Chamber Members and prospective members gathered at **Buffalo Wild Wings'** lovely outdoor patio to network and enjoy refreshments at a special Business @ Noon event.

In addition to Chamber members, our Ambassadors Council reached out to all businesses located within a mile of Buffalo Wild Wings, to provide an opportunity for them to learn more about Chamber benefits.



Door prize giveaways

Executive Director Andrew Fish welcomed the attendees, and Buffalo Wild Wings provided generous door prize giveaways including shirts, hats, duffle bags, and a combo package of their special sauces.



Nancy Thomas, Chamber Board Director & First Niagara Bank; Pam Kirkwood, Auburn BioDiesel; Nance Rifanburg, Chamber Ambassador & American Cancer Society; Kelly Buck, Chamber Board Director & Ambassador, Unity House.

A special thanks to **Buffalo Wild Wings** for hosting a great event. Remember them when you are planning your next party.

**Please Visit:
Buffalo Wild Wings
Clark Street Road
Fingerlakes Crossing
Auburn, NY 13021
Phone (315) 252-252-2999
www.buffalowildwings.com**

If you would like to host our next neighborhood business event and give *your* neighbors the opportunity to meet Chamber members and learn about our benefits, contact the Chamber at 315-252-7291 or email Jackie Scholz at admin@cayugacountychamber.com today!

**Business After Five
Wednesday, September 16, 2009
5:00 pm-7:00 pm**

Hosted by: **Party Time**
1626 Clark Street Road
Auburn, NY 13021

Join fellow Members & make new connections, exchange ideas while enjoying hors d'oeuvres & refreshments at this month's premier networking event.

Be sure to bring a friend who can benefit from Chamber membership and earn a free BAF token to use or share

RSVP = \$5.00 or \$7.00 at the door
Registration on page 11 or
email: Admin@cayugacountychamber.com

**MEMBER WEB
STICKER**



To help promote your membership with the **Chamber**, we have provided a **Web sticker** for your business!

As recently reported in a national study Chamber membership is a vital business strategy.

When consumers know a business is a member of the Chamber, they are:

- ◆ **44% more likely to think more favorably of it**
- ◆ **63% more likely to patronize the business**
- ◆ **12% more likely to think the business' products stack up better against its competition concluding the company is trustworthy, involved in the community and is an industry leader**

As reported in the national study conducted by the Shapiro Group. For more information or to see the study visit: www.acce.org/news-acce-article_ektid6418.aspx

If you have questions or would like to add a Web Sticker to your website call the Chamber at 315-252-7291.



Did You Know...

A recently enacted NYS insurance regulation extends group health continuation coverage to 36 months, regardless of the qualifying event?

Background

The federal Consolidated Omnibus Budget Reconciliation Act, commonly known as COBRA, requires employers to offer group health insurance continuation to covered employees and dependents (i.e., qualified beneficiaries) when they lose their coverage due to certain qualifying events (e.g., job loss, divorce, dependent ages out and is no longer considered a dependent under the plan). The maximum COBRA continuation coverage period is 18, 24, 29, or 36 months, depending on the reason coverage is lost.

New York State has an insurance regulation that is similar to COBRA in that it offers covered employees and their family members the same right to continue their group health insurance coverage at the time of a qualifying event. One important difference between federal and state regulation, however, is that COBRA applies to employers with 20+ employees and the NYS regulation applies to all employers, regardless of size.

Before the new NYS regulation was enacted, the length of time a qualified beneficiary could elect state continuation coverage was the same as COBRA - 18, 24, 29, or 36 months, depending on the qualifying event.

New NYS State Regulation

Under a recently enacted NYS regulation, all qualified beneficiaries who exhaust their 18, 24, or 29 months of state continuation coverage may extend their coverage up to a maximum of 36 months, regardless of the reason coverage is lost. This means that, regardless of size, all New York State employers that offer group health insurance must grant up to 36 months of continuation coverage to every qualified beneficiary that experiences a qualifying event. All other COBRA and NYS insurance regulations pertaining to notices, premiums, etc., remain the same.

This regulation applies to all NYS group health insurance policies or contracts issued, renewed, modified, altered, or amended on or after July 1, 2009. It does not apply to group dental plans or self-funded group health plans nor does it apply to contracts delivered outside of New York State because such policies are not subject to NYS regulation.

Premium Payments for Qualified Beneficiaries who are Disabled

COBRA states that disabled individuals and their covered family members may be charged up to 102% of the premiums for months 1-18 and up to 150% of the premiums for months 19-29 of continuation coverage.

NYS regulation, on the other hand, states that all qualified beneficiaries who are eligible for state continuation coverage may only be charged 102% of the premiums for months 1-36 (there is no increase to 150% of the premiums for months 19-29). NYS employers must follow NYS regulation and charge only up to 102% of the premiums for the entire continuation coverage period since this is the most beneficial to the employee.

Avoiding Disaster

If your organization currently offers group health insurance coverage to employees, check with your insurance agent or carrier, if needed, to confirm your plan's renewal date. The plan's renewal date is the date the new NYS regulation will apply to your organization.

Make sure to revise your employee handbook, applicable forms, and group health plan SPD to reflect the new 36-month continuation period no later than your plan's renewal date.

As a Chamber member you are entitled to **3 FREE consultant calls per year at HR One's Human Resource Hot Line at 1.800.457.8829**

Brown Bag Lunch Seminar Series

Hanah Ehrenreich
Project Coordinator, CNY Works
Topic: Green Business Practices and Green Jobs
Date: Tuesday, September 22, 2009
Time: 12:00pm-1:30pm
Location: Cayuga County Chamber of Commerce Conference Room
36 South Street
Auburn, NY 13021

ABSOLUTELY FREE TO ALL CHAMBER MEMBERS!

To register call the Chamber at 315-252-7291 or email admin@cayugacountychamber.com

Business After Five

Wednesday, October 21, 2009
5:00 pm-7:00 pm

Hosted by: **Savannah Bank**
(Finger Lakes Mall Location)
1579 Clark Street Road
Auburn, NY 13022

Join fellow Members & make new connections, exchange ideas while enjoying Hors d'oeuvres & refreshments at this month's premier networking event.

Be sure to bring a friend who can benefit from Chamber Membership and earn a free BAF Token to use or share

RSVP = \$5.00 or \$7.00 at the door
Registration on page 11 or
email: Admin@cayugacountychamber.com

SAVE THE DATE!

2009 Phyllis Goldman Encouragement Award for Women

Award Presentation & Luncheon

Thursday, November 19, 2009
12:00 p.m. - 2:00 p.m.

Nomination forms are now available to download off of the Chamber website at www.cayugacountychamber.com



**Keep looking out.....
More information to come!**

THE GREEN CORNER



Where the community learns about being 'green.'

Green Terms – People use different terms when referring to green business practices. Here are definitions for some of the most common terms:

Carbon Footprint is the total amount of carbon dioxide and other greenhouse gases emitted. One of the goals of green business practices is to reduce the company's carbon footprint.

Green Building is a building constructed to the highest environmental standards by reducing the use of energy, water and other natural resources.

Recycling is the process of converting materials that are no longer useful (waste) into a new product. **Recycled Content** the amount of recovered material in a product.

For more info: <http://pinellas.ifas.ufl.edu/sustainability>

Upcoming Events - Brown Bag Lunch Series – Green Businesses and Practices. Bring lunch and join us! Sessions meet 12:00pm-1:30pm at the Chamber.

- 9/22 Green Business Practices and Green Jobs
Hanah Ehrenreich, Project Coordinator, CNY Works
- 10/13 Financing Green Practices
Speaker TBA
- 11/24 Sustainable Businesses
Ram Shrivastava, Pres. & CEO, Larsen Engineers
- 12/15 Green Building – BOCES Case Study
William Speck, District Superintendent

Space is limited. Please RSVP at 315-252-7291.

Green questions, ideas or comments?
Contact:

greensharecayuga@cayugacountychamber.com

Transform your house into your home...

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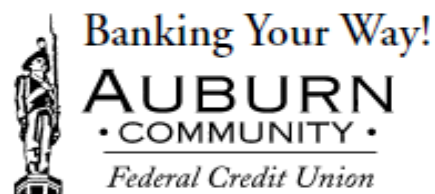


Fixed rate home equity loans as low as

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5.99% APR* 10 - Year
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Home Equity Line of Credit as low as 4.5%**

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Banking Your Way!
AUBURN COMMUNITY
 Federal Credit Union
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 101 Prospect Street, Auburn
 315-253-2934 • www.auburnfcu.com



If you live, work, worship or attend school in Cayuga County, you can join.

*APR = Annual Percentage Rate. Rates subject to change without notice. Contact the credit union for complete loan details.

**Prime Rate as of 8/11/09 is 3.25%. Floor Rate = 4.50%. Minimum draw at closing is \$15,000. Closing costs are not added to the loan. Fees and closing costs can range from \$10.00-\$1,500.00. Prime = Prime Rate published in the Money Rates column of the Wall Street Journal. When a range of rates has been published, the highest rate will be used. We will use the most recent index value available to us as of 45 days before the date of any quarterly percentage rate adjustment.



"Back To School Drive"

In an effort to reach out to the community on a continuous basis, IGNITE partnered with the local **Salvation Army** and launched its second special items drive this year. We are looking for notebooks, pocket folders, activity books, index cards, pencils, colored pens, pencil boxes, markers, highlighters and rulers for less fortunate children. We are asking local companies and organizations to participate in our summer drive through donations or putting up collection boxes at your own locations. IGNITE provides boxes and posters and we also do the pick-up and drop-off. All you need to do to get involved is contact Monika Salvage at 372-9831 or at liberty1307@yahoo.com.

You can drop off your donations at the following locations:

- Cayuga County Chamber of Commerce - 36 South Street, Auburn, N.Y. 13021
- The Citizen - 25 Dill St.
- Tops Market - W. Genesee St.
- BOCES - W. Genesee St.
- Burritt's Cafe - Weedsport
- Unity House - 34 Wright Ave.
- A.C. Moore - Grant Ave.
- Daggett Agency - Grant Ave.

Check back on www.facebook.com/ignitecnv for updates. Thanks for your support!

Recovery and Reinvestment Act

The Recovery and Reinvestment Act helps put individuals back to work and helps our businesses grow again; The Work Opportunity Tax Credit has been expanded to include unemployed veterans returning home from Iraq and Afghanistan. Veterans who now qualify for this credit include anyone exiting military service in the past five years who have been on unemployment for at least four weeks. Businesses who hire these veterans will be able to deduct 40% of the first \$6,000 in salaries paid to them from their federal taxes.

In order to apply for this credit, businesses need to certify their new hires with the New York State Department of Labor, using IRS Form 8850, available at <http://www.irs.gov/pub/irs-pdf/f8850.pdf>

If you have any questions, please call Andrew Fish at the Chamber at 315-252-7291



Cayuga Community Health Network, Inc.
 Cayuga County Tobacco Free Partnership
 CNY Diabetes Prevention Partnership
 Cayuga County

"Building a healthier Cayuga County by improving access to health care & promoting healthy lifestyles"

188 Genesee St. Suite 207 Carr Bldg.
 Auburn, NY 13021
 315-252-4212 cayugahealthnetwork.org

A **POWERFUL** book covering Cayuga & Seneca Counties

Haines
 The *only* book you need!

Coming Soon...
 The New 2010 Haines Phone Book!
1-866-724-2601

**STARDUST
ENTREPRENEURIAL INSTITUTE
"Ribbon Cutting Ceremony"**

The Stardust Foundation made history on August 20, 2009 in the heart of downtown Auburn at it's ribbon cutting ceremony.

Over 100 leaders from the community from nonprofit, government, education, entrepreneurs, gathered on 2 State Street in Auburn in the new Creative Corridor to officially welcome the Stardust Entrepreneurial Institute at the First Niagara Center.



Dr. Daniel Larson, president of Cayuga Community College and Chamber Board Director, spoke to a large crowd at the ribbon cutting ceremony.

Speakers included Jack Bisgrove, Mayor Mike Quill, J. Lanier, First Niagara, Daniel Larson, SUNY Chancellor Nancy Zimpher, Senator Michael Nozzolio and Executive Director of the Stardust Foundation Guy Cosentino.

After the ceremony, the Stardust Foundation opened its doors and welcomed everyone to come inside and see the beautiful interior of the building. The building has three floors, office space, a grant writers library, and Auburn's first smart conference room where you can connect with people all over the world.



For more information :

The Stardust Foundation of Central New York
P.O. Box 798
24 State Street
Auburn, New York 13021

Phone (315) 252-3525
Fax (315) 252-3646

Contact: info@stardustfoundationcnv.org

**BUSINESS @ NOON
Wednesday, October 7, 2009
11:30am-1:30pm**

**Verizon
at the Chamber**

36 South Street
Auburn, N.Y. 13021

Join fellow Members & make new connections.
Exchange ideas while enjoying
hors d'oeuvres & refreshments at this month's
premier networking event.

\$5 Members, \$7 Non-Members

To register please call the Chamber at
315-252-7291 or
email: admin@cayugacountychamber.com

**Your Business...Open to the World 24/7
365 Days a Year**

*Make your Chamber web page work harder for you at NO
additional cost!*

If you've spent time surfing the Internet, you know the value of having a business presence on the web. On the Internet, you aren't that local little business anymore; you are potentially visible to millions around the globe.

Even if you *do not* have a global business the Internet is the most cost effective way to gain exposure, adding to the understanding and support of your local community. It gives consumers a quick and easy way to learn about your business, its products and services all with a simple click.

*Place a picture of your business on your Chamber web
page absolutely free!*

For businesses large and small having this presence is a great way of instilling confidence and recognition while contributing to the appeal of Cayuga County. Your business picture proudly located on your Chamber web page will brand that professional image of your organization and encourage consumers to click on your website link, giving *you* optimum business exposure.

Don't wait ... email us your business picture today:
admin@cayugacountychamber.com

Chamber Spotlight:
**Homecare Medical Supply
receives the 2009
Small Business of the Year Award**

Congratulations to **Joe Manning**, owner of Homecare Medical Supply, the recipient of our
2009 Small Business of the Year Award.

Homecare Medical Supply has been an established business for 25 years. Homecare Medical Supply Inc. began as Auburn Homecare Medical Supply in October 1983 with the store opening in February 1984.



Joe Manning and Joe Manning, Jr. ran this company for years. Joe is dedicated to the community and the support of folks who cannot do for themselves. It is a small, family owned and operated business specializing in home medical equipment and supplies as well as home respiratory equipment and supplies. They provide items such as home oxygen, CPAP's and nebulizers, hospital beds, wheelchairs, walkers, lift chairs, urological supplies, dressing supplies and an extensive array of orthopedic soft goods (knee braces, wrist braces, back braces...).

Joe has been in the Auburn Kiwanis Club for ten years. He is involved with St. Joseph's Church as a volunteer, a Red Cross board member for two years, a Red Cross Hero in 2003, and a board member for the Cayuga Health Association for eleven years.

Joe and his wife Donna bought the business about twelve years ago.

For more information visit
Homecare Medical Supply
Joe Manning, owner
337 West Genesee Street
Auburn, New York 13021
(315) 253-3110
homecare@ligcomputer.com

**2010 Small Business &
Business Leader of the Year Awards**

These awards recognize the value of our business community, and acknowledge how they contribute to the economy & overall development of Cayuga County, while exemplifying the American Dream!

Awards will be presented at the
Small Business Luncheon in **May 2010.**

Nomination forms can be downloaded at
www.cayugacountychamber.com

**Business Council Supports Review of Regulations
on Business**

Governor Paterson signed Executive Order No. 25, taking what he calls a major step toward modernizing the State's regulatory framework and eliminating regulations that are onerous or outdated. The Executive Order establishes a Regulatory Review and Reform Program to eliminate or revise antiquated and burdensome regulations on businesses, local governments, health care providers and other regulated entities, and focus the State's regulations on those necessary to retain and strengthen critical protections for public health, safety and welfare.

We applaud Governor Paterson's effort to eliminate regulations that make it hard for businesses in New York to create jobs," said Kenneth Adams, president and CEO of the Business Council of New York State, Inc. "Private sector job growth is the key to economic recovery. Governor Paterson's proposal on regulatory reform rightly recognizes that state government needs to remove obstacles to private sector job growth in order for New York's economy to recover."



**Bud's Second
Generation Cleaning
Service**

Karen Nord, Owner/Operator
315-258-8037

Free Estimates – Fully Insured
Commercial/Residential Janitorial Services,
Floor Maintenance,
Carpet & Furniture Cleaning.

Great Work at Great Prices!

Email: budscleaningsvc@msn.com

CORRECTION:

**We apologize for providing inaccurate contact
information for Julia Reich Design. Please see the
correct contact information below:**

Spotlight: Julia Reich, Julia Reich Designs.
Phone Number: **315-364-7190**
Email Address: julia@juliareichdesign.com

**Wineries, Places to Stay, Tour Cayuga County and Much More....
Contact Your Fellow Chamber Members!**

Wineries– Vineyards:

Anyela's Vineyards



2433 Westlake Road
Skaneateles, NY 13152
Patricia Nocek
315-685-3797
www.anyelasvineyards.com

Cayuga Wine Trail, Inc.



PO Box 123
Fayette, NY 13065
Cathy Millsbaugh
800-684-5217
www.cayugawinetrail.com

**King Ferry Winery Inc.,
Maker of Treleaven Wine**



658 Lake Road
King Ferry, NY 13081
Tacie Saltonstall
315-364-5100
www.treleavenwines.com

**Robert Wojnar-Dr. Frank's Wines
Event Tastings & Sales**
8 Melrose Road
Auburn, NY 13021
Robert Wojnar
315-253-3783

**Seneca Lake
Winery
Association**



2 North Franklin Street, Ste. 320
Watkins Glen, NY 14891
Paul Thomas
607- 535-8080
www.senecalakewine.com

Travel– Tourism:

Cayuga County
Office of Tourism
131 Genesee Street
Auburn, NY 13021
Meg Vanek
315- 255-1658



www.tourcayuga.com

Travel Agencies:

AAA Travel Center



5103 West Genesee Street
Camillus, NY 13031
Jerry Slater
315-487-2700
www.aaa.com

Beverage Distributors:

Coffee Host
318 Genesee Street
Auburn, NY 13021
Mark Peters
315- 253-9912

Owasco Beverage, Inc.
PO Box 615
1886 Clark Street Road
Auburn, NY 13021
John Muldoon
315-252-6111
www.owascobeverage.com

The Cayuga County Chamber of Commerce makes every effort to provide complete and accurate information. Some omissions may occur. If you would like your business highlighted in this section, please contact Jackie at the Chamber at 315-252-7291. Thank You!

Bed & Breakfast:

10 Fitch, LLC
10 Fitch Avenue
Auburn, NY 13021
Cheryl Barber
315-255-0934
www.10Fitch.com



Hotels– Motels:

Days Inn



37 William Street
Auburn, NY 13021
Hemant Bhula
315- 252-7567
www.the.daysinn.com/
auburn07577

Holiday Inn



75 North Street
Auburn, NY 13021
Linda Knight
315- 253-4531
www.hiauburn.com

Inn at the Finger Lakes



15 John Street
Auburn, NY 13021
Jackie Lewis
315-253-5000
www.innatthefingerlakes.com

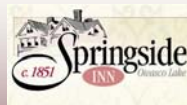
Packwood House



14 West Genesee Street
Skaneateles, NY 13152
Nancy Ranieri
315- 217-8100
www.packwoodhouse.com

Inn:

Springside Inn
6141 Westlake Road
Auburn, NY 13021
Sean Lattimore
315-252-7247
www.springsideinn.com



MEMBERS in the NEWS



It's Back to School & Back to Business

The Holiday Inn would like to host your next meeting, banquet or special event. We feature 10,000 sq. ft. of flexible meeting and banquet facilities, and look forward to working with you in making your next event a success.

For more info & to check availability, please call Angie Ware or Mary Moore at 253-4531 or visit our website at www.hiauburn.com



The Training Center @ JEF Computing, Inc.

The Training Center is taking registrations for their Fall computer classes. If you know someone who needs anything from the basic computer training to the more advanced Microsoft Office applications, tell them to get in touch with Maureen @ JEF Computing. Classes are tailored for all skill levels and competitively priced!

Contact Maureen Riester @ 258-8330



The Auburn YMCA-WEIU and Branches are pleased to announce collaboration! The newly created YBranches will be offering Baby Signs™, the world's leading sign language program for babies. Babies are able to tell you what they want using simple sign language before they can speak, thus decreasing frustration and tantrums.

For registration information, please call the YMCA at 255-2701

Events at Auburn Public Theater Main Stage

- Thursday, September 10, 7:30 pm. Mentalist Bob Lawson - A benefit for The Cayuga County Arts Council
- Saturday, September 12, 8:00 pm A Concert with Maestro Irshad Khan
- Saturday, September 19, 7:30 pm Bob Piorun and The Convertibles

More info: Auburn Public Theater
108 Genesee at Exchange Street
253-6669

Catholic Charities of the Finger Lakes has announced that, effective immediately, CASA of the Finger Lakes services will be expanded to include Seneca and Cayuga Counties. The program, formerly known as CASA of Ontario County, trains court appointed volunteers to work with children who are involved with the family court system. Recruitment of volunteers to work in Cayuga County is currently underway.

More Info: contact Katherine at kwheeler@dor.org or 789-2686 ext. 116.



Breast MRI Now Offered At AMH

Auburn Memorial Hospital is now offering breast magnetic resonance imaging (MRI) as an additional tool in diagnosing breast disease.

Auburn Memorial Hospital MRI service is available Monday - Friday 8:00 a.m. -4:00 p.m. Call 315-255-7582 for an appointment. A physician prescription is required.



Welcome to TomatoFest 2009

The 24th year of Tomatofest at Emerson Park on beautiful Owasco Lake runs from 11:00 a.m. until 6:00p.m. Saturday and Sunday September 12th and 13th. Admission for adults is \$3.00 at the gate. For children under 12 it's only \$1.00 or a can of food suitable for donation.

More Info: contact Janice Sanders at 568-2968 or visit www.cnytomatofest.com



Tiffany Harp Ensemble Concert

When: Sunday, September 27, 2009
Time: 2:00 p.m.
Where: Willard Memorial Chapel, 17 Nelson St
The Community Preservation Committee announces a concert featuring the Tiffany Harp Ensemble Adonation of \$5.00 per person is requested and ticket sales are limited to 200.

This concert is a benefit for Willard Memorial Chapel. Call 252-0339 for tickets.